

Syllabus	
Course code	
Course name	Business Psychology
Course version	1
A. The location of the course in the study system	
Level of education	2
Degree level	-
A form of study	Erasmus Exchange
Field of study	Management Engineering
Profile of study	general academic
Specialization	-
Unit administrating course	Faculty of Management
Unit implementing course	Faculty of Management
Course coordinator	Kolwas Szymon, PhD
B. General characteristics of the course	
Block	General
Group of courses	-
Level of the course	-
Course status	Elective
Course language	English
Semester	-
Academic year	2020/21
Prerequisites	-
The minimum number of students	no limits (lecture) from 25 students, up to the limit of seats in the room (exercise)
C. Learning outcomes and teaching methods	
Aim of the course	The aim of the subject is to gain basic knowledge of psychological and social mechanisms in the area of business and the ability to apply them in the analysis and evaluation of phenomena from this area in relation to specifics of the organization.
Assessment methods	B.Exercise: 1. <i>Formative assessment:</i> writing and discussing case studies 2. <i>Summative assessment:</i> Creating a detailed infographic
Learning outcomes	See Table 1
Form of classes and weekly dimension (number of hours per semester)	lecture 15 exercise 15 laboratories 0 projects 0
The course content	A. Lecture B.Exercise: 1. Social group: integration mechanisms, group consistency 2. The Roots of Prosocial Behavior 3. Attributions Regarding Causes for Behavioral Outcomes 4. Equity theory and the Expectancy theory 5. Social impact: techniques and rules 6. Conformity and authority 7. Stress and organizational culture
Learning outcomes	See Table 1
Exam	N

Literature	<p><i>Obligatory:</i></p> <ol style="list-style-type: none"> 1) Gerrig Richard, Zimbardo Philip 20th ed., 2013, Psychology and Life, New Jersey: Pearson Education 2) Kalat James W. 2008, Biological Psychology, Belmont: Thomson Higher Education, 3) Cialdini Robert B 2006 Influence: The Psychology of Persuasion, , , New York: Harper Collins <p><i>Supplementary:</i></p> <ol style="list-style-type: none"> 1) Anderson Neil, Ones Deniz S, Sinangil Handan Kepir, Viswesvaran Chockalingam 2001, Handbook of Industrial, Work & Organizational Psychology, London, Thousand Oaks, New Delhi: Sage 2) Riggio Ronald E., 2013, Introduction to industrial/organizational Psychology 6th ed., New Jersey: Pearson Education
Course website	www.olaf.wz.pw.edu.pl
D. The student workload	
Number of ECTS credits	4 ECTS
Total hours of student work related to the learning outcomes achievement (description):	4 ECTS: 15h Lecture + 15h exercise + 10h literature study + 10h preparing to the classes + 5h case study + 5h consultation + 10h preparing to the discussion + 10h self-study + 20h case study = 100h
The number of ECTS credits for courses that require the direct participation of teachers	1,4 ECTS: 15h Lecture + 15h exercise + 5h consultation = 35h
The number of ECTS credits that the student obtains during the practical classes	3,4 ECTS: 15h exercise + 10h literature study + 10h preparing to the classes + 5h case study + 5h consultation + 10h preparing to the discussion + 10h self-study + 20h case study = 85h
E. Additional Information	
Remarks	-
Date of last update	-

Table 1

General academic profile			
Subject effects		Field of study effects:	Area effects:
Knowledge			
Effect:	w pogłębionym stopniu charakter, miejsce i znaczenie nauk społecznych w ogólnym systemie nauk oraz ich relacje do nauk technicznych oraz kompetencji inżynierskich	I.P7S_WG	II.S.P7S_W G.2.o
Effect code:	I2_W06		
Verification:			
Effect:	fundamentalne dylematy współczesnej cywilizacji w zakresie społecznej odpowiedzialności biznesu oraz zrównoważonego rozwoju	I.P7S_WK	II.S.P7S_W G.3.o
Effect code:	I2_W10		
Verification:			
Abilities			
Effect:	posługiwać się językiem obcym na poziomie B2+ Eu-	I.P7S_UK	II.S.P6S_UW.2

	ropejskiego Systemu Opisu Kształcenia Językowego oraz w wyższym stopniu w zakresie terminologii Business English		.o II.T.P6S_U W.2.o III.P6S_UW.2. o
Effect code:	I2_U22		
Verification:			
Effect:	kierować pracą zespołu, być liderem zespołu	I.P7S_UO	II.T.P6S_U W.1.o III.P6S_UW.1. o
Effect code:	I2_U23		
Verification:			
Social Competence			
Effect:	u wypełniania zobowiązań wobec organizacji oraz inspirowania i organizowania działalności na rzecz organizacji	I.P7S_KO	-
Effect code:	I2_K03		
Verification:			
Effect:	myślenia i działania w sposób przedsiębiorczy	I.P7S_KO	-
Effect code:	I2_K05		
Verification:			